

Daniele Pennesi (Sept. 2022)

CONTACT

INFORMATION

Università di Torino
ESOMAS Department,
Corso Unione Sovietica, 218 bis (Torino)
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website: <https://sites.google.com/site/danielepennesi/>

CURRENT POSITION

Assistant Professor (RTD-B), ESOMAS - Università di Torino
Affiliate of the Collegio Carlo Alberto
Member of the scientific committee of CLOSER, Università di Torino

PAST POSITIONS

OCT. '15 - SEPT. '18

Postdoctoral Researcher at the Università di Bologna

OCT. '14 - SEPT. '15

L. Arcuti Research Scholarship, Banca Intesa Sanpaolo (amount 50.000 Euros)
Research Associate, THÉMA - Université de Cergy-Pontoise

OCT. '13 - SEPT. '14

Postdoc at THÉMA - Théorie Économique, Modélisation et Applications
Université de Cergy-Pontoise

PUBLICATIONS

Randomizing without randomness, (2022), with P. Ghirardato, **Economic Theory**
A foundation for cue-triggered behavior, (2021) **Management Science**, 67:4, 2403-2419
Intertemporal discrete choice, (2021) **Journal of Economic Behavior and Organization**, Vol. 186, June, Pages 690-706
A general theory of subjective mixtures (2020), with P. Ghirardato, **Journal of Economic Theory**, Vol. 188, July, 105056
Perfectionism and willpower (2018), **Economic Theory Bulletin**, Vol. 6, Issue 1, pp 101-110
Asset prices in an ambiguous economy (2018), **Mathematics and Financial Economics**, Volume 12, Issue 1, January, pp 55-73,
Uncertain discount and hyperbolic preferences (2017), **Theory and Decision**, Volume 83, Issue 3, October, pp 315-336
Costly information acquisition and the temporal resolution of uncertainty (2015), **Journal of Mathematical Economics**, Volume 60, October, pp 115-122

WORKING PAPERS

Identity and information acquisition, *Collegio Carlo Alberto Notebooks No. 610 Nov. 2020 (Revised June 2021) R&R Journal of the European Economic Association*
Between commitment and flexibility: revealing anticipated regret and elation, *ESOMAS Dept. Working Paper Series No. 71 June 2021*

WORKS IN PROGRESS

A representation theorem for “Desire for Commitment”
Prices, quality salience and consumers’ behavior
Nudging hand hygiene in residential homes: a pilot study among health workers in northern Italy. (with B. Braut, G. Gon and T. Medda)

A simple theory of social distance and fairness

Behavioral analysis of intra-household decision making: the inferential approach

EDUCATION

- JAN. '10 - SEPT. '13 PhD Economics - Università di Torino
- SEPT. '08 - MAY '09 Master of Science in Economics - LUISS Guido Carli, Roma
- NOV. '06 - JAN. '09 Laurea Specialistica (M.A.) in Economics, *Summa cum laude* - Università Politecnica delle Marche
- NOV. '03 - NOV. '06 Laurea Triennale (B.S.) in International Economics - Università di Macerata

CONFERENCES AND PRESENTATIONS

- 2022 BRIC (Prague), RUD (Paris), XVI GRASS (Ancona), Università di Torino
- 2021 D-TEA Paris, XLV Convegno AMASES, Collegio Carlo Alberto
- 2020 Center for Logic, Language and Cognition (LLC) Torino.
- 2019 19th SAET Conference (Ischia), XIII GRASS (Università Bicocca)
- 2018 Bologna, XII GRASS (Uni. Pescara), ASSET (Università di Firenze)
- 2017 7th ICEEE (Uni. Messina), S.O.C.R.A.T.E.S. II (Uni. Pisa), Barcelona Summer Forum, Bounded Rationality in Choice (BRIC 5) - Queen Mary University, 17th SAET Conference (Faro), AMASES (Uni. Cagliari)
- 2016 NIBS Conference (Uni. East Anglia), Bielefeld, Bounded Rationality in Choice (BRIC 4) - Kellogg School of Management.
- 2015 Bologna, Bielefeld, Oxford, IMEBESS 2015 - Toulouse School of Economics
- 2014 RUD - Risk, Uncertainty and Decisions, Warwick Business School, FUR - Foundation of Risk and Uncertainty, Rotterdam, XXXVIII Convegno AMASES, Reggio Calabria
- 2013 European University Institute, 24th Jerusalem School in Economic Theory (poster), 1° Joint Doctoral Workshop Turin-Lyon, Collegio Carlo Alberto, Université de Cergy-Pontoise,

REFEREEING

Econometrica, Journal of Economic Theory, Management Science, Games and Economic Behavior, Journal of Mathematical Economics, Journal of Economic Behavior and Organization, European Economic Review, Theory and Decision, Mathematical Social Sciences, Economics Letters, Mathematics of Operation Research, European Journal of Operational Research, Mathematics and Financial Economics, Decisions in Economics and Finance

RESEARCH EXPERIENCES

- SEPT. '14 - JUNE '15 Visiting Fellow, Department of Economics - University of Oxford

MAY. '15 - JUNE '15	Invited Fellow, ZiF - Research Group in "Robust Finance: Strategic Power, Knightian Uncertainty, and the Foundations of Economic Policy Advice" - University of Bielefeld
JUNE 10-19, 2013	The 24th Jerusalem School in Economic Theory, Institute for Advanced Studies, Hebrew University of Jerusalem
SEPT. '12 - DEC. '12	Visiting Scholar, Department of Economics - Northwestern University
JAN. '12 - JUL. '12	Visiting Fellow, Graduate School of Arts and Sciences - Harvard University

HONORS, GRANTS AND AWARDS

Abilitazione Scientifica Nazionale II Fascia SC 13/D4 (tornata 2018, quinto quadrimestre)

P.I. "Nudging in healthcare: improving healthcare quality through choice architecture", funded by Cooperativa Quadrifoglio (amount 30.000 Euros)

"Luigi Arcuti" Fellowship, Banca Intesa-Sanpaolo (amount 50.000 Euros)

Finalist, Best Paper Award - XXXVIII Convegno AMASES, Reggio Calabria

TEACHING

2022/2023	<i>Mathematics for Economics I</i> and <i>Decisions and Uncertainty</i> (at Università di Torino), <i>Tutorial in Logical Reasoning for Sciences</i> and <i>Intermediate Mathematics</i> (at Collegio Carlo Alberto), <i>Behavioral Economics</i> (at Scuola di Studi Superiori "Ferdinando Rossi")
2021/2022	<i>Financial Mathematics</i> and <i>Decisions and Uncertainty</i> (at Università di Torino), <i>Tutorial in Logical Reasoning for Sciences</i> and <i>Intermediate Mathematics</i> (at Collegio Carlo Alberto)
2020/2021	<i>Financial Mathematics</i> and <i>Decisions and Uncertainty</i> (at Università di Torino), <i>Tutorial in Logical Reasoning for Sciences</i> and <i>Intermediate Mathematics</i> (at Collegio Carlo Alberto), <i>Behavioral Economics</i> (at Scuola di Studi Superiori "Ferdinando Rossi")
2019/2020	<i>Financial Mathematics</i> and <i>Decisions and Uncertainty</i> (at Università di Torino), <i>Tutorial in Logical Reasoning for Sciences</i> and <i>Intermediate Mathematics</i> (at Collegio Carlo Alberto)
2018/2019	<i>Financial Mathematics</i> and <i>Decisions and Uncertainty</i> (at Università di Torino), <i>Tutorial in Logical Reasoning for Sciences</i> (at Collegio Carlo Alberto)
SEPT. 2016 - NOV. 2016	TA: <i>Advanced Macroeconomics</i> , Università di Bologna.
SEPT. 2015 - NOV. 2015	TA: <i>Advanced Macroeconomics</i> , Università di Bologna.
SEPT. 2011 - NOV. 2011	TA: <i>Microeconomic Theory</i> , Collegio Carlo Alberto.
SEPT. 2009 - JAN. 2010	TA: <i>Portfolio and Saving Decisions</i> and <i>Microeconomics I and II</i> , LUISS Guido Carli, Roma.

RESEARCH EXPERIENCE

MAR. 2010 - AUG. 2010	Research Assistant at CERP (Center for Economic of Retirement and Pension), Collegio Carlo Alberto.
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